



Richard Meginnis, SIOR

Executive Vice President

Specialties: Office, Retail, Land, Industrial
Phone: 402.441.5828
Cell: 402.429.5800
Email: rmeginnis@naifmarealty.com

Scope of Service Experience

- Disposition for Corporate Owners
- Site selection for corporate office location
- Representation for office tenants
- Representation for office building and pad site owners
- Site selection for retail and specialty buyers
- Site selection for industrial tenants and buyers

Education

- Attended The University of Utah

Background & Experience

- Career in sales and leasing began in 1979
- Has been with NAI FMA Realty since 1990 and is Executive Vice President and head the Sales and Leasing division and sales force

Professional Affiliations & Designations

- Cornhusker Better Business Bureau, Past President
- Leadership Lincoln, Fellow
- Realtors Association of Lincoln— Member, Commercial Brokers Committee Member, Past Chairman of Governmental Affairs Committee
- Lincoln Chamber of Commerce— Governmental Affairs Committee Member
- Lincoln Independent Business Association (LIBA), Past President
- Lincoln Partnership for Economic Development
- Mayor's Economic Task Force, Infrastructure Task Force
- Lincoln Public Schools Construction Review Committee
- Current Lincoln Public Schools Board Member
- Current President of the Multiple Listing Service

Significant Transactions/Clients

- Wells Fargo Bank
- Salomon Smith Barney
- Deloitte & Touche
- Newell Rubbermaid
- Nationwide
- Ameritas Life Insurance Corp.
- BryanLGH Medical Center

Contact information

NAI FMA Realty
1248 'O' St., Ste. 1031
Lincoln, NE 68508
p 402 441 5800
f 402 441 5805
www.naifmarealty.com

NAI FMA Realty

Commercial Real Estate Services, Worldwide.



Hank Woods

Sales Associate

Specialties: Office, Industrial, Medical
Phone: 402.441.5830
Cell: 402.432.5430
Email: hwoods@naifmarealty.com

Scope of Service Experience

- Representation for office tenants
- Representation for medical owners/tenants
- Representation for office building and pad site owners/warehouse
- Site selection for specialty buyers, office

Education

- Bachelor Degree in Political Science with a Minor in Economics from University of New Hampshire in 1995
- NAI Global University Graduate (2nd Class-2006)

Background & Experience

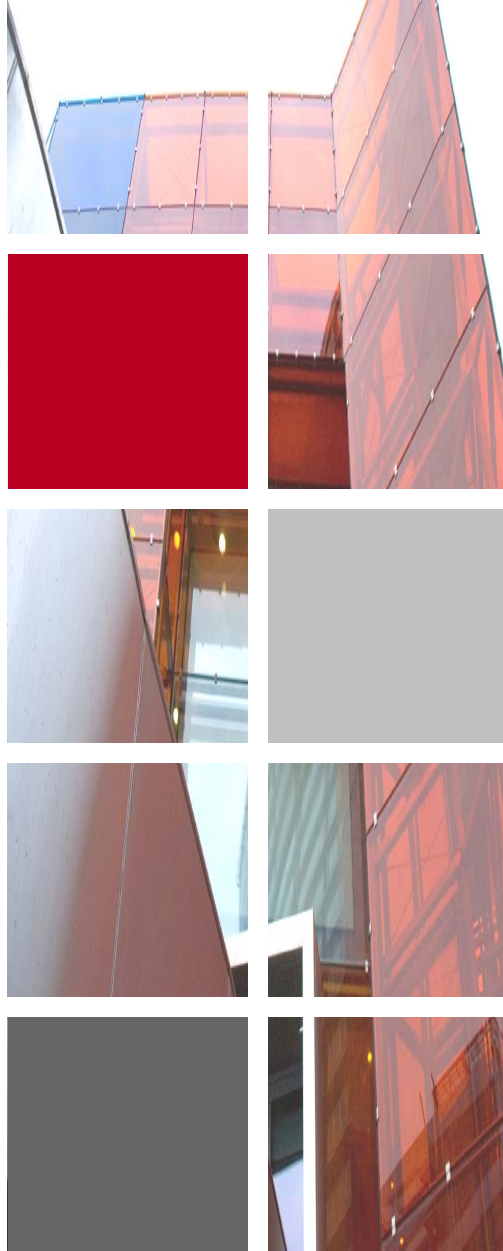
- Over 7 years with NAI FMA Realty. Prior to joining the sales department was the Property Manager for 3 years and also spent 3 years in commercial/residential banking in Minneapolis
- Prior to joining NAI FMA Realty, worked in the residential and commercial lending department at a prominent banking institution headquartered in Minneapolis

Professional Affiliations & Designations

- Realtors Association of Lincoln, Member and Commercial Brokers Committee Member
- Woods Charitable Foundation, Board Member
- Active with several organizations including a Board Member of Lighthouse, Madonna Foundation, Woods Charitable Fund, Leadership Lincoln Fellows program 2005-2006, Board of Directors for Sahara Enterprises out of Chicago

Significant Transactions/Clients

- Representing an office building owner anchored by NE Foundation—NEBCO
- Representing several medical office buildings by BryanLGH
- Leased 18,785 sf of office space to the Bryan Heart Institute
- Represented EA Engineering in leasing 5,000 sf of office
- Leased 9,000 sq. ft. of office space to Milius, Gibbens, Friesen, Hattan, and Martin
- Represents building & land owner Hampton Development on several properties



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