

Professional Profile



Marc Hausmann, CCIM, SIOR

Associate Broker

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CAREER SUMMARY

With more than two decades of entrepreneurial and executive experience, Marc Hausmann brings a strategic, solutions-driven approach to commercial real estate. As a CCIM and SIOR designee, Marc is among the industry's most respected professionals, known for his integrity, market insight, and results-oriented mindset.

BACKGROUND AND EXPERIENCE

Marc joined NAI FMA Realty as an Associate Broker in 2015, bringing with him over 20 years of entrepreneurial and executive leadership. For 15 years, he has been actively engaged in brokerage and development, including serving as President and Broker of his own real estate firm. His hands-on experience in business ownership allows him to approach commercial real estate with a strategic, client-focused mindset.

In addition to his real estate work, Marc has owned and operated a national third-party logistics company, further deepening his understanding of industrial and distribution needs. He has successfully represented a diverse client base—from local startups to national corporations which include: Sysco, Foodservices of America, US Foods, Marriot chains and Bunzl Distribution. Plus, he has client relationships with UMB Bank, First National Bank, Mercury Holdings, Trinitas, Inc., Lincoln Hotel Group, K-2 Construction, ComfortMade Mattress Company, Pinnacle Bank, JM Eagle, Black Hills Energy, NAPA, CNH Industrial, Tilt-Up Construction, Emprise, Goodwill Industries, Valentinis, Bauer Underground, Don't Panic Labs, Case New Holland, Open Harvest, and Spreetail.

SIGNIFICANT TRANSACTIONS/CLIENTS

- Selling agent for disposition of two downtown office complexes- 200,000 square foot Atrium & 281,000 square foot Gold's Building
- Selling agent for the 64,714 square foot Federal Trust Building
- Selling Agent for the 463,000 SF StoreKraft facility
- Selling agent for disposition of Heritage Park, a 45,000 SF retail investment property (\$6.4 Mil)
- Leasing agent for U.S. Bank, N.A. on Cline Williams Law Firm 25,194 SF lease
- Selling agent for 20.25 acre development at 4949 Yankee Hill Road (\$2.3 Mil)
- Represented Black Hills Energy on land purchase for new facility
- Represented CNH Industrial in renegotiations on lease terms for 481,700 SF manufacturing plant in Grand Island, NE
- Selling agent for the 60,000 square foot Westgate Shopping Center

EDUCATION

University of Nebraska-Lincoln

Majored in Finance

PROFESSIONAL AFFILIATIONS

- Earned the Certified Commercial Investment Member (CCIM) Designation
- Earned the Society of Industrial & Office Realtors (SIOR) Designation
- REALTORS® Association of Lincoln, Member
- Food Bank of Lincoln, Board Member
- Junior Achievement, classroom volunteer
- Lincoln Chamber of Commerce-Member
- 100's of Men Who Care Lincoln-Member



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