

Professional Profile



Mike Ball

Vice President, Sales & Leasing

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EDUCATION

Nebraska Wesleyan University

Bachelor Degree

PROFESSIONAL AFFILIATIONS

- REALTORS® Association of Lincoln, Member
- RAL Commercial Broker's Committee, Member & Past Chair
- Grand Lodge of Nebraska, Lincoln Member
- American Red Cross, Past Board Member

CAREER SUMMARY

Michael demonstrates good customer relations and communication with his clients. In his real estate practice, he has worked with a variety of property types in assisting tenants and buyers along with investors and landlords with their assets. He has had proven success with representing healthcare providers with their office space and facility requirements. Mike represents a major hospital system and has worked with private physician groups and medical building owners.

BACKGROUND AND EXPERIENCE

Michael gained valuable experience and knowledge from three years of serving as a property manager and from owning a business. He brings this business insight and understanding to help meet his clients business objectives.

SIGNIFICANT TRANSACTIONS/CLIENTS

- Represents Bryan Health on leasing its 600,000 square foot portfolio of medical office buildings
- Represented Nebraska Annual Conference of the United Methodist Church on acquiring 15,000 square foot office building and disposing of 8,000 square foot multi-use property
- Represented GTech on 16,000 square foot flex space lease
- Assisted Great Western Bank in selling 21,000 square foot multi-use property and two bank branches in Nebraska
- Represented Ritchie Bros. Auctioneers on disposition of 12,300 square foot office building
- Assisted Double D Real Estate in \$2.265 Mil investment purchase of a warehouse facility
- Represented JEA Senior Living on purchase of 3.25 Acres for memory & respite care facility



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